# **Andrew Scott**

#### **Profile**

An independent training consultant and coach with 23 years' experience providing development training to clients in the HE, public and corporate sectors.

### **Experience**

Design and delivery of development programmes, including workshops and coaching, team and individual development programmes; also ten years (concurrently) as a volunteer Human Resources Director and Trustee of a local charity.

#### **Clients include:**

Universities of Bristol, Durham, Essex, Manchester, Newcastle, and Northumbria; 1994 Group, JISC;

Cleveland Police, DSS, NHS, Northern Electric, North Tyneside Council, Northumbria County Council;

Akzo Nobel, B Group, CSFB, Nationwide Building Society, P&G, J Sainsbury plc, Stepney Bank Stables, Robert Walters plc, Zurich Insurance Group.

## Typical coaching assignments include:

Leadership and personal effectiveness coaching for academics and professional staff at Newcastle University;

Leadership coaching for senior staff at Cleveland Police, North Tyneside Council, Jesmond Swimming Project, Stepney Bank Stables;

Influencing and negotiating skills coaching for specific individuals at various clients; Interview preparation coaching for senior academics at Northumbria University; Outplacement coaching for staff at all levels made redundant when P&G closed Gosforth site in 2000 (retained for continued career options and outplacement coaching by P&G for several years);

Political skills, resilience and influencing coaching for senior academics at Durham University.

#### **Career Summary:**

1988 - date Independent Training Consultant (coaching since 1999)

1993 - 2005 Trustee and (from '95) Personnel Director of Jesmond Swimming Project

1986 - 1988 Training and Development Officer, Prudential Corporation

1984 - 1986 Assistant Training Manager, Brook Street Bureau plc

## Education, qualifications and training:

1980 - 1983 Magdalen College, Oxford: MA (Joint Hons: Modern Languages) MBTI Step 1 & 2 qualified, Narrative Therapy (Level 1) qualified Formal training in counselling, presentation skills, time management, leadership, team working, team development, facilitation skills, influencing skills, negotiating skills, consulting skills, FIRO B, creativity, Covey's 7 Habits etc.

Peer learning as a major and continuing part of my professional development

## **Contact Details:**

Prospect House, Penrith, Cumbria, CA10 2QA 01931 712955 07976 255145 Andrew@ascott.demon.co.uk